Advocating for access to quality early care and education for all children

Early Care and Education Programs

Celebrating Nurturing, Learning, and Laughter for over 100 years!

2013 Annual Report

Children’s Harbor
All Children Should Have Access to Quality Early Care & Education
Letter from the President

Welcome on behalf of our Board of Directors! Thank you for your attendance at this year's Annual Meeting of the Children’s Harbor Early Care and Education Centers. This year, with your help, we've accomplished many goals and are moving forward to continue to enrich the lives of the children we serve.

This has been an exciting year! Some of our successes include:

- **11th Annual Safe Harbor Awards Dinner**—recognizing individuals and organizations making a difference in the lives of Hampton Roads children—raising more than $14,000.
- **Enhanced Marketing Opportunity**—Rebranded printed materials and began airing new commercial.
- **Automation**—This year we began accepting credit cards at our Suffolk and Chesapeake centers.
- **Accreditation**—All Centers are participating in the Virginia Star Quality Initiative (VSQI) and the National Association for the Education of Young Children (NAEYC) accreditation programs.

This year we will continue to increase our Batten Endowment Fund. We have a goal of raising $500,000 for the Children’s Harbor Anchor Fund to improve educational achievement in children in South Hampton Roads. So far we have $112,376 toward this goal. This incredible opportunity was made possible to Children’s Harbor through the Batten Foundation.

As your Board of Directors, we take our directions from you. We are dedicated to providing our time, talent, and resources to enrich the lives of every child we serve by providing the best care and education possible! Please join us, and make this your goal!

Your participation in this monumental fiscal challenge is much appreciated. Thank you for supporting the very best early care and education centers in Hampton Roads!

Toni Parson Mobley
President of the Board
Message From Our CEO

Advocating for access to quality early care and education for all children—the agency’s vision statement—is appropriate for the agency in so many ways. Past President, Cheryl Harriman, shared the following story at one of our staff training days, which embodies what I believe Children’s Harbor is all about.

Each year a farmer entered his corn in the state fair where it won a blue ribbon. One year a newspaper reporter interviewed him and learned something interesting about how he grew it.

The reporter discovered that the farmer shared his seed corn with his neighbors. “How can you afford to share your best seed corn with your neighbors when they are entering corn in competition with yours each year?” the reporter asked.

“Why sir,” said the farmer, “didn’t you know? The wind picks up pollen from the ripening corn and swirls it from field to field. If my neighbors grow inferior corn, cross-pollination will steadily degrade the quality of my corn. If I am to grow good corn, I must help my neighbors grow good corn.”

He is very much aware of how life is connected. His corn cannot improve unless his neighbor’s corn also improves. So it is in other dimensions. Those who choose to be at peace must help their neighbors to be at peace. Those who choose to live well must help others to live well, for the value of a life is measured by the lives it touches. And those who choose to be happy must help others to find happiness, for the welfare of each is bound up with the welfare of all.

Our programs not only advocate for quality for those in our early care and education centers and our USDA Food Program for family home providers, but also through our Community Training and Professional Development Program, we try to lift the level of quality for all children. I am very proud of the work all our staff do daily on behalf of children and families in South Hampton Roads.

Toni Cacace-Beshears
Chief Executive Officer

VISION

Advocating for access to quality early care and education for all children

MISSION

By providing places and programs, Children’s Harbor is the model for comprehensive services for children
Year In Review

Corporate
- The 11th Annual Safe Harbor Awards and Silent Auction, held at the Norfolk Plaza Hotel in May 2012, raised over $14,000 for the agency. The late Honorable Senator Yvonne Miller was the 2012 Anchor Award recipient. WVEC’s anchor reporter, LaSalle Blanks, was the Master of Ceremonies. The theme for the event was “Toys Through the Ages.”

USDA Child and Adult Care Food Program
- 204 providers and 2,603 children were helped through The USDA Child and Adult Care Food Program.
- Our child care centers served 195,562 nutritious meals to infants and children.

Community Training and Professional Development / Virginia Infant Toddler Specialists Network
- Provided 31,187 units of training for 10,817 early care and education professionals through the Community Training and Development Program
- 59 children and parents in South Hampton Roads were assisted by the Emergency Voucher Program.
- Co-sponsored the Annual “Raising the Bar” Early Childhood Education Conference in October 2012 at Greenbrier Middle School with the Southeastern Association for the Education of Young children (SEAEYC). Beth Griner, Children’s Harbor’s Community Development Director, was one of the co-chairs. 231 people attended.

Children’s Harbor Early Care and Education Centers
- New center administrators at CHG—Jason Liddell and Tiki Perkins; CHOT—Quaniana Futrell, and CHS—Tracie Mack.
- Our well-trained staff provided 913,500 hours of care for 678 children in our four ECE centers.
- OWL (Opening the World of Learning), a literacy program, implemented at all centers
- All teaching staff participated in “Facing the Challenge,” a behavior management training series
- Hosted volunteers from the following agencies for the Annual United Way Day of Caring project in September: Sentara Healthcare Systems, Dominion Enterprises, BB&T, and TowneBank, among others
- Children’s Harbor donated 219 pounds of food to the Foodbank of Southeastern Virginia in November 2012.
- Thanks to Reading is Fundamental (RIF), Children’s Harbor was able to place 859 books in the hands of our children.
- New and continued partnerships: Young Audiences PreK Readiness at CHC and CHS; Urban League interns at CHOT; South University interns at CHG; BB&T Lighthouse Project at CHOT; Barnes and Noble at CHG; Sentara; Norfolk VoTech; Fortis; ODU; NSU; and TCC; and Cox Charities (computer donation)
- We have had wonderful readers in our programs—Portsmouth Mayor Kenneth Wright and Sheryl Reddington, Legislative Assistant with State Delegate Johnny Joannou, at CHOT; United Way readers at all centers; TowneBank; Suffolk Public Library at CHS; and Norfolk Public Library at CHG.
- Federal RIF program at all centers. RIF arranged for 500 free books from First Books; support from Be Book Smart/ Macy’s RIF; Raising a Reader—CHOT and CHG, and My Books at CHC and CHS.
- CHOT planted a tree in memory of Jeremy Rivera.
- All centers participated in the United Way National Day of Caring and the United Way Campaign—exceeding the agency’s goal.
- Successful events for Week of the Young Child; celebrated Dr. Seuss’s birthday; family events; Open Houses; Military Family Day; Pop’s Concerts at all centers.
- Fundraisers—Give Back program organized by the parents at all centers; Scholastic Book Fairs; Lifetouch; Chuck E. Cheese Family Nights; Back to School Raffle; Tote Bag fundraiser; Farm Fresh receipts; Box Tops for Education; Value Checks, and World’s Finest Chocolates
- “I am Moving, I am Learning” implemented in all centers; CHOT hosted Quanitra Hollingsworth at the Sports Hall of Fame, and Suffolk hosted a “Pete the Cat” event with her.
- CHOT, CHG, and CHS maintained national accreditation. CHC’s application accepted by national accreditation.
- All four centers participated in the VSQI with at least 3 star ratings.
- All Kitchen Managers are certified in food service management by the Virginia Department of Health.
- Produced and aired a television commercial.

Safe Harbor Awards

Reading is Fundamental

Kitchen Managers
Community Training and Professional Development

What is Community Training and Professional Development?
Benefits of Membership in Children’s Harbor—Places and Programs for Children

What We Are
♦ A resource for teachers, directors, and parents
♦ A sponsor of affordable ECE trainings
♦ A collaborative partner with the United Way, the Virginia Infant Toddler Specialist Network; Smart Beginnings; SEAEC, Chesapeake R U Ready? Norfolk Ready by 5, Portsmouth Reads, Youth Partnership of SHR, local colleges and the business community
♦ A writer and distributor of THE ADVOCATE
♦ A distributor of weekly e-Bulletin training news
♦ A provider of financial assistance through the Emergency Child Care Voucher Program

Benefits of Membership
♦ Get discounted rates for all CH-PPC trainings, workshops, seminars, and conferences
♦ Get a 50% savings when booking your first on-site training (serves up to 20 staff)
♦ Get a subscription to THE ADVOCATE
♦ A direct link to SEAEC’s quarterly publication -co-n-ne-c-t-i-o-n-s
♦ Emergency Child Care Voucher Assistance
♦ Access to CH-PPC Resource Library
♦ CDA preparation assistance
♦ Access to Virginia’s Infant Toddler Specialist Network—Eastern Region (VAITSN)

Infant Toddler Specialist Network

Christy John and Rochelle Pleasant, the Infant and Toddler Specialists, offer concentrated observation, mentoring, and implementation of services to improve the quality of infant and toddler programs throughout South Hampton Roads, through the Eastern Shore, and as far west as Emporia. All training and resources are provided free of charge to the participating program.

The Virginia Infant & Toddler Specialist Network (VA-ITSN) is a program of Child Development Resources (CDR) and is supported by the Virginia Department of Social Services (VDSS) Grant #93.575 with funds made available to Virginia from the U.S. Department of Health and Human Services.

Carol Wilson, Director, Simonsdale Presbyterian Preschool; Quniana Futrell, Senior Director, CHOT; Teasha Smith, Center Director, CHOT; and Christy John, Infant Toddler Specialist, participate in “Facing the Challenge,” a behavioral management training.

USDA—Child & Adult Care Food Program

Eligible childcare providers participate in the USDA Child and Adult Care Food Program sponsored by Children’s Harbor. This federal program reimburses for nutritious meals served to children in a family day home.

Training and resources include:
♦ Free calendar-recordkeeping system
♦ Web-based CACFP program
♦ Nutrition education materials for providers and children
♦ Consultation with a Registered Dietitian
♦ Free Children’s Harbor membership
# Financial Statement

## Places & Programs for Children, Inc.

## Statements of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2012</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$169,944</td>
<td>$110,893</td>
</tr>
<tr>
<td>Restricted cash</td>
<td>363,210</td>
<td>353,507</td>
</tr>
<tr>
<td>Investments</td>
<td>4,589</td>
<td>4,731</td>
</tr>
<tr>
<td>Grants and contracts receivable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S. Department of Agriculture</td>
<td>97,438</td>
<td>109,189</td>
</tr>
<tr>
<td>Social Service bureaus—net</td>
<td>44,024</td>
<td>49,021</td>
</tr>
<tr>
<td>Other</td>
<td>35,249</td>
<td>98,680</td>
</tr>
<tr>
<td>Pledge receivables—net</td>
<td>463,478</td>
<td>400,265</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>5,335</td>
<td>3,488</td>
</tr>
<tr>
<td>Deposits</td>
<td>1,000</td>
<td>1,000</td>
</tr>
<tr>
<td>Property and equipment—net</td>
<td>4,149,072</td>
<td>4,256,763</td>
</tr>
<tr>
<td>Intangibles—net</td>
<td>95,738</td>
<td>99,448</td>
</tr>
<tr>
<td></td>
<td>$5,429,077</td>
<td>$5,486,945</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Liabilities and Net Assets</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trade</td>
<td>$97,185</td>
<td>$67,860</td>
</tr>
<tr>
<td>Home daycare providers</td>
<td>152,287</td>
<td>159,653</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Payroll and payroll taxes</td>
<td>175,932</td>
<td>192,872</td>
</tr>
<tr>
<td>Interest</td>
<td>8,040</td>
<td>8,265</td>
</tr>
<tr>
<td>Other</td>
<td>1,407</td>
<td>5,956</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>52,139</td>
<td>45,137</td>
</tr>
<tr>
<td>Deposits</td>
<td>370</td>
<td>1,162</td>
</tr>
<tr>
<td>Bond payable</td>
<td>3,119,283</td>
<td>3,206,201</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>3,606,643</td>
<td>3,687,106</td>
</tr>
</tbody>
</table>

| **Net Assets**                 |       |       |
| Unrestricted                   | 1,331,033 | 1,297,467 |
| Temporarily restricted         | 491,401  | 502,372 |
| **Total Net Assets**           | 1,822,434 | 1,799,839 |

<table>
<thead>
<tr>
<th></th>
<th>$5,429,077</th>
<th>$5,486,945</th>
</tr>
</thead>
</table>
Revenues & Expenses

Statement of Income and Expenses: July 1, 2011 - June 30, 2012

REVENUES

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Other</td>
<td>$80,260</td>
<td>1%</td>
</tr>
<tr>
<td>United Way</td>
<td>$431,865</td>
<td>10%</td>
</tr>
<tr>
<td>Contributions</td>
<td>$132,116</td>
<td>3%</td>
</tr>
<tr>
<td>Gov’t Fees</td>
<td>$944,087</td>
<td>21%</td>
</tr>
<tr>
<td>Child Care</td>
<td>$1,999,501</td>
<td>45%</td>
</tr>
<tr>
<td>USDA/Homes Pass Through</td>
<td>$893,782</td>
<td>20%</td>
</tr>
</tbody>
</table>

TOTAL GENERAL OPERATIONS
REVENUES FOR 2012
$4,481,611

EXPENSES

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>USDA HOMES</td>
<td>$1,044,253</td>
<td>23%</td>
</tr>
<tr>
<td>Administration</td>
<td>$656,018</td>
<td>15%</td>
</tr>
<tr>
<td>Training &amp; Voucher</td>
<td>$158,442</td>
<td>4%</td>
</tr>
<tr>
<td>Child Care</td>
<td>$2,600,303</td>
<td>58%</td>
</tr>
</tbody>
</table>

TOTAL GENERAL OPERATIONS
EXPENSES FOR 2012
$4,459,016
Advocacy — Participated or Attended
- Smart Beginnings: Early Learning Challenge Grant, Chesapeake (Chair of the Professional Development Committee); Kindergarten Transition meetings; CCOYS member
- Drive Safe Hampton Roads: Board member
- NAECY: Leadership calls; Affiliate Council meetings and calls; Nominating Panel; Attended and presented at the National conference in Atlanta, FL; Professional Development Institute in Indianapolis, IN
- SECA: Presidents calls, Conference in Mobile AL
- VAECE: President, meetings, conference calls, advocacy – Visit to Richmond; DC legislators on behalf of the early childhood community; VAECE Conference in Reston VA
- SEAECY: Board meeting, and sponsored the summer retreat
- PURPLE grant: (Early Reading First) meetings
- Governor Early Childhood Advisory Committee: meeting and participation on two work forces—Professional Development and Child Care Collaboration.
- Infant and Toddler Specialist Network—Eastern Region (VATSN): conference calls, supervisor meetings, and monthly meetings with the Infant Toddler Specialists, Celebrating Healthy Babies and Tots Conference
- United Way: attended Board meetings on behalf of the CUWAE, CUWAE meetings and executive committee meetings, Women’s Leadership Council, agency ran an employee campaign and met goal, speaker bureau presentations, United Way Foundation meetings, Project Inclusion meetings; PB Young project in Norfolk
- Tidewater Community College: taught ECE classes; part of the state Inclusion Infusion Team; participated in the Peer Group mentoring; presented to other TCC classes; and currently sit on the TCC ECE Advisory Council.
- Head Start Collaboration Committee meetings; Youth Partnership Committee meeting; and hosted holiday luncheon.
- Great Bridge Rotary: First Citizen Chesapeake Dinner; Chesapeake Wine Festival; GB Golf Tournament; Rotary Rumble—hosted meetings and Chair of the committee; presented information about ECE to Grassfield High School STRIVE group; hosted holiday dinner.

Board and Finance
- Hosted a thank you Wine and Cheese event for our donors.
- Hired a Director of Development

Grants/Recognition
- Made our first $100,000 donation to the Batten Endowment Challenge Grant; received the Broadlaw Infant Toddler Grant; United Way funding for scholarships and training programs; contributed to our Leadership Fund in the United Way Foundation; applied for and received NAP credits; received funding from the Darden Foundation and the Baker Foundation; Building Excellence Grant is complete, and we are completing quarterly reporting on the metrics for the grant; received Hampton Roads Community Foundation Leadership grant for Facing the Challenge; extended our PURPLE Grant through June 2013; Chesapeake Human Services Grant
- We completed the Capital Grant that we received from Hampton Roads Community Foundation focusing on outdoor improvements to the centers.
- Received donations from the Macy’s RIF Share program.
- Hosted Quanitra Hollingsworth, WNBA basketball player, at Olde Towne, Sports Hall of Fame and Suffolk.
- Children’s Harbor received recognition from CINCH (Consortium for Infant and Child Health) as a “Breastfeeding Champion” for the “Business Investment in Babies” and a grant to develop lactation rooms at each of the centers. Children’s Harbor received $300 donation from a Youth Partnership donation.
- CDA visits as a CDA representative
- Represented the agency: The Pinnacle Group training, Hampton Roads Community Foundation Brown Bag Lunch series, Chesapeake Wine Festival, Cultural Alliance Awards, ACCESS—dinner is served, Downtown Norfolk Council; Eastern Region Cross Sector Professional Development group
- Kids Priority One moved back into CH-Ghent.

Programs
Staff Training day took on an Olympic theme to celebrate the 2013 United Way Campaign.

Community Training & Professional Development
- Organized and facilitated the 6th Annual “Raising the Bar” conference on October 20, 2012. Collaborative partners were Chesapeake Public Schools, Smart Beginnings Early Learning Challenge Grant (Chesapeake), VAITSN, and SEAECY. Over 230 speakers, presenters, ECE providers, and vendors attended.
- Organized and facilitated the 2nd year of the Chesapeake RU Ready Provider Training series; Facing the Challenge Training series for Administrators and Teachers of Children’s Harbor and Community Partners
- Coordinated the Norfolk Ready by 5 Provider Training series; the Portsmouth Reads Provider Training series; Portsmouth Reads Adult Literacy Program efforts.
- Coordinated the Registration efforts of the approximate 1,600 ECE Providers at the 57th Annual VAEEC Conference in Reston, VA.
- Reformatted the Arts n Scraps program to continue to offer ECE curriculum ideas using recycled materials.
- Participated in monthly committee meetings for over 10 youth-oriented committees and groups in SHR
- Was a panel participant in CINCH annual meeting session on public policy
- Our contract for the Eastern Region of the Infant Toddler Network has been renewed for up to five years.

USDA—Child & Adult Care Food Program
- USDA Coordinator attended the Virginia CACFP Sponsors Annual conference held April 2013 in Charlottesville. (held every two years)
- Randee Holmes, USDA family day care provider, Vice President and Membership Chair, PFCEEA will be honored as a recipient of the Safe Harbor award.
- USDA Coordinator has been an active member of Healthy Portsmouth.
Cheryl Harriman, Board President, welcomed the board of directors, guests, and staff of Children’s Harbor to the 18th Annual Meeting at Children’s Harbor Ghent. There were 28 guests in attendance.

The meeting was called to order by Cheryl Harriman at approximately 5:09 p.m.

Review of the Annual Report for 2011/2012:

♦ **Message from the President**
*When I sit down and think about it, I can’t believe it has been three years since I took the reigns as Board President of Children’s Harbor! Time sure does fly when you are having FUN! Speaking of fun, it is a key component here at Children’s Harbor. From our “classic toys” theme at Safe Harbor Awards, to our big cake at our 100th birthday celebration, to cookouts for Provider Appreciation Day, the Children’s Harbor staff and board sure know how to have fun! This is why we chose an extremely fitting slogan for this year—101 and Still Having Fun!*  

Cheryl Harriman

♦ **Annual Meeting Minutes**
Membership approved the Annual Meeting Minutes for 2011 as detailed in the 17th Annual Report.

♦ **Presentation by Irene Leache Memorial Foundation**
Sharon Dilustro gave a brief history of the Irene Leache Memorial Foundation and made a presentation to Cheryl recognizing the $2,662.00 awarded to Children’s Harbor to fund theater tickets, transportation, and additional staff for a field trip for approximately 180 children to attend a Hurrah Players’ 2012 summer production of *Footloose*.

♦ **Finance Report**
Kevin Otey, Jr., Chief Operating Officer, reviewed the Agency Income and Expenses for July 2010-June 2011 as detailed in the pie charts in the Annual Report. He noted that we had a clean audit and a positive year. From the Balance sheet, we had $5.4 million in Liabilities and Assets and reported we had a very successful year.

♦ **Agency Statistics and Recognition**
Toni recognized the support and contributions of the senior center directors; the program directors/support staff; the administrative staff; and the board of directors. She presented them each with a token of appreciation. Each staff and board member received one from an assortment of motivational books, two of which were titled *The Nature of Success* by Mac Anderson, and *To a Child Love is Spelled Time*, also by Mac Anderson.

Toni reviewed the services the agency provided in 2011 and annual accomplishments. The Senior Directors shared some of their accomplishments for 2011-2012.

Toni also noted that Children’s Harbor has 92 staff; 27 have been with Children’s Harbor less than 3 years; 24 with 3 to 9 years; 5 with 10 years; 13 with 11 to 19 years; 2 with 20 years; 11 with over 20 years; and 26 staff have been with the agency more than 10 years.

Cheryl recognized Toni as CEO and presented her with a gift of a butterfly in a jar and an inspirational bookmark. Special thanks to everyone for attending the 18th Annual Meeting of Children’s Harbor.

**Adjournment**
The Annual Meeting was adjourned at approximately 6:15 p.m. Attendees were encouraged to enjoy the refreshments and to remain for the Board of Directors business meeting.

Respectfully submitted by Sandra J. Norfleet  
For Dr. DeLores Wilson, Secretary
OLDE TOWNE

GHENT
Children’s Harbor was awarded a $10,000 grant from Cox Charities and purchased a computer for each 4-year old classroom at all four centers. Hatch Early Learning Childhood Company installed the computers and trained the teachers. The HATCH computers have been used with the Opening the World of Learning (OWL) curriculum.

(L-R) Gary McCollum, Senior Vice President and General Manager, Cox Communications; Kevin Otey, Jr., Chief Operating Officer, and Susan Pollack, Curriculum and Program Director, Children’s Harbor; and Edith White, President and Chief Executive Officer, The Urban League of South Hampton Roads.

A $15,000 grant funded staff training on strategies to deal with behavioral challenges in the classroom. Two staff received intense training to develop the training modules for our teachers. “Facing the Challenge” is also used as an outreach for community partners.

Children’s Harbor continues to improve the center’s outdoor environment. In the spring of 2012, toddler outdoor playground structures were installed at Olde Towne and Chesapeake. This equipment was purchased from All Recreation. Outside shade structures were purchased and installed at the Suffolk center from Kaplan Early Learning Company.

Ten maple trees were also purchased from McDonald’s Nursery and planted at the centers. Ghent received 2 trees; Olde Towne, 2 trees; and Suffolk 6 trees. The trees at Ghent were planted in honor of Joshua P. and Elizabeth D. Darden, who have funded many agency projects, and Dr. Lenox D. Baker, Jr. and Dr. Frances W. Baker, who have donated countless volunteer hours on our board and continue to contribute to Children’s Harbor. The Dardens and the Bakers were the recipients of our Centennial Award in 2011.

Children’s Harbor received $5,500 from the City of Chesapeake, Virginia. The funds from this grant were used for scholarships at the Chesapeake Center.

(l-r) Mahogany and Jaleah, Chesapeake, work on an art project.
The Project Purple grant initiative continues at Children’s Harbor-Ghent. This grant, a collaboration between Norfolk Public Schools, Head Start, and Children’s Harbor, is designed to help children succeed in school. Project Purple encourages and motivates students to move beyond functional skills to become motivated learners and competent grade level readers. This grant helps to further prepare and develop their readiness skills especially in the critical area of literacy.

The Joshua P. and Elizabeth D. Darden Foundation
The Joshua P. and Elizabeth D. Darden Foundation gave a $10,000 contribution to Children’s Harbor on December 18, 2012. These funds are used for greatest needs of the agency.

Broadlawn Grant PY38—The City of Chesapeake
The Broadlawn grant, in the amount of $22,120, was awarded to Children’s Harbor in 2012 from the City of Chesapeake. This grant pays tuition for full-day, year-round nurturing, and developmentally-appropriate care for 3 infants/toddlers from the Broadlawn community or surrounding area of Chesapeake. Children enrolled at the Chesapeake center who live in the surrounding Broadlawn community, are then picked from the lowest-income families for the grant. Children’s Harbor has been the recipient of this grant since 2009.

Portsmouth General Hospital Foundation
Virginia Star Quality Initiative (VSQI)
Portsmouth General Hospital Foundation donated $2,500 in September 2012 for the purchase of new cribs for Children’s Harbor. The Virginia Star Quality Initiative also gave funds for the crib purchase. New federal regulations required all cribs in childcare centers, churches, and childcare homes meet new safety standards by December 28, 2012. Traditional drop-side cribs are no longer allowed; side wood slats must be made of stronger wood to prevent breakage; crib hardware must have anti-loosening devices; mattress supports must be more durable; and safety testing for cribs are more rigorous.

The Lenox D. Baker, Jr., and Frances W. Baker Foundation
Children Harbor received $10,000 on behalf of the Lenox D. Baker, Jr., and Frances W. Baker Foundation on December 28, 2012. $5,000 of this donation is earmarked for the the Batten Challenge Endowment Fund, and $5,000 will be for greatest need.

The Joshua P. and Elizabeth D. Darden Foundation
The Joshua P. and Elizabeth D. Darden Foundation gave a $10,000 contribution to Children’s Harbor on December 18, 2012. These funds are used for greatest needs of the agency.

Portsmouth General Hospital Foundation
Virginia Star Quality Initiative (VSQI)
Portsmouth General Hospital Foundation donated $2,500 in September 2012 for the purchase of new cribs for Children’s Harbor. The Virginia Star Quality Initiative also gave funds for the crib purchase. New federal regulations required all cribs in childcare centers, churches, and childcare homes meet new safety standards by December 28, 2012. Traditional drop-side cribs are no longer allowed; side wood slats must be made of stronger wood to prevent breakage; crib hardware must have anti-loosening devices; mattress supports must be more durable; and safety testing for cribs are more rigorous.

The Lenox D. Baker, Jr., and Frances W. Baker Foundation
Children Harbor received $10,000 on behalf of the Lenox D. Baker, Jr., and Frances W. Baker Foundation on December 28, 2012. $5,000 of this donation is earmarked for the the Batten Challenge Endowment Fund, and $5,000 will be for greatest need.

The Joshua P. and Elizabeth D. Darden Foundation
The Joshua P. and Elizabeth D. Darden Foundation gave a $10,000 contribution to Children’s Harbor on December 18, 2012. These funds are used for greatest needs of the agency.

Broadlawn Grant PY38—The City of Chesapeake
The Broadlawn grant, in the amount of $22,120, was awarded to Children’s Harbor in 2012 from the City of Chesapeake. This grant pays tuition for full-day, year-round nurturing, and developmentally-appropriate care for 3 infants/toddlers from the Broadlawn community or surrounding area of Chesapeake. Children enrolled at the Chesapeake center who live in the surrounding Broadlawn community, are then picked from the lowest-income families for the grant. Children’s Harbor has been the recipient of this grant since 2009.

Portsmouth General Hospital Foundation
Virginia Star Quality Initiative (VSQI)
Portsmouth General Hospital Foundation donated $2,500 in September 2012 for the purchase of new cribs for Children’s Harbor. The Virginia Star Quality Initiative also gave funds for the crib purchase. New federal regulations required all cribs in childcare centers, churches, and childcare homes meet new safety standards by December 28, 2012. Traditional drop-side cribs are no longer allowed; side wood slats must be made of stronger wood to prevent breakage; crib hardware must have anti-loosening devices; mattress supports must be more durable; and safety testing for cribs are more rigorous.

Project Purple Grant
The Project Purple grant initiative continues at Children’s Harbor-Ghent. This grant, a collaboration between Norfolk Public Schools, Head Start, and Children’s Harbor, is designed to help children succeed in school. Project Purple encourages and motivates students to move beyond functional skills to become motivated learners and competent grade level readers. This grant helps to further prepare and develop their readiness skills especially in the critical area of literacy.

(L-R) Noah and Antwone, students in Project Purple. Reprinted from The Virginian Pilot, 7/19/2012. Steve Early.
The Quanitra Hollingsworth Foundation

Quanitra Hollingsworth, a player for the New York Liberty in the Women’s National Basketball Association, presented Children’s Harbor with a check for $2,000 on September 18, 2012. Quanitra visited the Olde Towne center and the Suffolk center.

(Left-right) Rachael Buchanan, former Director of Development; Quanitra Hollingsworth; Theresa Roseborough, CHS Senior Director; Kevin Otey, Jr., Chief Operating Officer; and Susan Pollack, Curriculum and Program Director.

Virginia Department of Social Services Grant

The Virginia Infant Toddler Specialist Network (VAITSN), supported by a Virginia Department of Social Services grant, with funds made available from the U.S. Department of Health and Human Services, is a program of Child Development Resources. This grant supports two infant toddler specialists who help programs improve the quality of care in their infant/toddler classrooms. In the recent past, Christy John has worked with 12 programs, 3 family homes, and 3 centers (the Eastern Shore, Portsmouth, Virginia Beach, and Norfolk). Rochelle Pleasant has worked with 12 programs, 4 family homes, and 8 centers (Chesapeake, Suffolk, Franklin, and Southampton County).

Reading is Fundamental (RIF) Macy’s—Be Book Smart

Children’s Harbor received $4,807 from participating in the Macy’s/RIF Be Book Smart program in the summer of 2012. These funds enabled us to purchase quality books to give to the children enrolled in our centers. The children select at least 3 books to add to their libraries at home. We have had three book distributions this year for a total of about 1,000 books distributed.

School-age students at Olde Towne choose their RIF books.

B. M. Stanton Foundation

The B. M. Stanton Foundation donated $1,000 to Children’s Harbor in April 2012. This is a family foundation created by Bernard M. Stanton.
The Great Bridge Rotary Club

The Great Bridge Rotary Club of Chesapeake, Virginia, donated $4,500 to Children’s Harbor in October 2012. This donation was part of the proceeds from their annual Rotary Rumble held on May 12, 2012. The Rotary Rumble is an 80-100 mile group motorcycle ride through the scenic countryside. Toni Cacace-Beshears, the CEO of Children’s Harbor, has been the chairperson of the Rotary Rumble for eight years.

The Irene Leache Memorial Foundation

The Irene Leache Memorial Foundation awarded Children’s Harbor $2,662.00 to cover the expenses for a field trip to attend The Hurrah Players’ production of Footloose at The Roper Theatre in Norfolk, Virginia, on July 26, 2012.

Children from the Suffolk center with cast members from Footloose. Cast members (l-r) Jasmine Boyd, Marisha Smith, and Destinee Rodriguez.

The Bayside Chapter of the Harley-Davidson Owners Group (Bayside HOG)

Bayside HOG sponsored a poker run motorcycle ride on June 9, 2012, in Portsmouth, Virginia. All proceeds, which totaled $505, were donated to Children’s Harbor.

Bayside HOG
Portsmouth, VA

JP Morgan Chase & Company Community Giving Program

Children’s Harbor received the Early Acceptance Grant of $335.30 from JP Morgan Chase & Company’s Community Giving Program. Through Chase Community Giving, Chase has donated over $28 million in grants to thousands of charities across all 50 states, Washington, D.C., and Puerto Rico. Chase Community Giving is a program where our Facebook fans help decide what matters. They help choose charities to receive grants from Chase. We are very happy we were one of the recipients of this grant.

Virginia Neighborhood Assistance Program (NAP) Credits

Children’s Harbor received $22,000 in Virginia NAP credits. With NAP credits, individuals and businesses can receive tax relief for their donations to Children’s Harbor. Individuals may be eligible for a tax credit equal to 40% of the value of their cash donations. The minimum donation is $500. Business donations can be cash, stock, merchandise, contracting or other professional services. The minimum donation is $1,000.
Planned Giving

Planned giving is a set of ways a contributor can leave money/assets to Children’s Harbor at a person’s death; or a way to invest money so that the contributor receives benefits during his/her life and then bequeaths the remaining funds to the nonprofit. Contributors can designate Children’s Harbor as a beneficiary in their will.

Elvera Louise Contos is our first contributor who set up planned giving to bequeath funds to Children’s Harbor. Elvera, a long-time friend and supporter, was a woman who loved children and “adopted” Children’s Harbor as her favorite nonprofit. We received $86,500 from Elvera’s estate on August 8, 2012.

Children’s Harbor Contributors

$25,000—$49,999
TowneBank

$10,000—$24,999
Cox Charities
Marie Finch

$5,000—$9,999
BB&T
City of Chesapeake
Cheryl Harriman
Christine Morris
The Darden Foundation

$1,000—$4,999
Tanya Brown
Toni Cacace-Beshears
William and Paulette Galanko
Susan Pollack and Mark Graybill
Irene Leache Memorial Foundation
Kaplan Early Learning Center
Dr. J. B. Martin, IV
Antoinette Parson-Mobley
Portfolio Recovery Associates
Reading is Fundamental
Rotary Club of Great Bridge
Elizabeth Shumadine
Signature Financial Management, Inc.
The B. M. Stanton Foundation
Ed Stein
Sysco Hampton Roads
Harry Taylor, Jr.
Tidewater Mortgage Services, Inc.

$500—$999
Mr. and Mrs. Joseph Addington, Jr.
Anette Allen-Santos
Bayside Harley Owners Group
Richard Conaway
Timothy and Betty Wade Coyle
Helen Cronk
Susan Kelly
Old Dominion University
Optima Health
Kevin D. Oley, Jr.
Philip Russo, Jr., and Jane Tucker
Anne Shumadine
Diane and Michael Torrech
Urban League of Hampton Roads, Inc.
Volunteer Advocates for Chesapeake Youth

$250—$499
Angelia Allen
Mary Carter Scott
Latrenya Turner

Under $250
(continued)
Colonial Webb
Vicki Cornelle
Blake and Caron Crouse
Janet Daulton
Daniel and Jane Duhl
Girl Scout Council of Colonial Coast
Jennifer Hardy
Mr. & Mrs. Craig Jenne
Sharon Jones-Hayes
Anna Marie Kay
Lucy Oldfield
Planned Parenthood of Southeastern Virginia, Inc.
Shayla Prince
Professional Family Child-Care & Early Education Association
Lee Ann Russo
Charles Vogan, Jr.
Kevin Williams
Dr. DeLores Ray Wilson

We appreciate the continued support of our

In Kind Donors
And
Safe Harbor Awards &
Silent Auction Supporters

We embrace the community as our partner in providing services to children.
Contributions help make our programs stronger. Children’s Harbor extends many thanks to the good friends who have made donations between July 1, 2011 and June 30, 2012.
## United Way Contributors

This list of United Way contributors reflects Children’s Harbor designees.

### Under $250

<table>
<thead>
<tr>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anonymous by Request</td>
</tr>
<tr>
<td>Virginia Arnette</td>
</tr>
<tr>
<td>Anna Bagby</td>
</tr>
<tr>
<td>Robert J. Barba</td>
</tr>
<tr>
<td>Kendra C. Barnes</td>
</tr>
<tr>
<td>Tamica Belfield</td>
</tr>
<tr>
<td>Jessica Brown</td>
</tr>
<tr>
<td>Hortense Brown</td>
</tr>
<tr>
<td>Ronda Butler</td>
</tr>
<tr>
<td>Tonya D. Byrd</td>
</tr>
<tr>
<td>Keecia L. Carr</td>
</tr>
<tr>
<td>Angela Cherry</td>
</tr>
<tr>
<td>Shannon A. Colby</td>
</tr>
<tr>
<td>Robert E. Copeland</td>
</tr>
<tr>
<td>Regina Crawley</td>
</tr>
<tr>
<td>Caron E. Crouse</td>
</tr>
<tr>
<td>Lorraine Diggs</td>
</tr>
<tr>
<td>Rhonda Dillard</td>
</tr>
<tr>
<td>Shannon Duncan</td>
</tr>
<tr>
<td>Teresa Etheridge</td>
</tr>
<tr>
<td>Raymond Evans</td>
</tr>
<tr>
<td>Katherine R Everett</td>
</tr>
<tr>
<td>Keonte’ A. Fisher</td>
</tr>
<tr>
<td>Quiniana Futrell</td>
</tr>
<tr>
<td>Angel Gorham</td>
</tr>
<tr>
<td>Linda Graham</td>
</tr>
<tr>
<td>Jodi M. Grande</td>
</tr>
<tr>
<td>Margaret (Beth) Griner</td>
</tr>
<tr>
<td>Charlae’ Hagans</td>
</tr>
<tr>
<td>Cynthia Harkins</td>
</tr>
<tr>
<td>Lavena Harris</td>
</tr>
<tr>
<td>Margie Harris</td>
</tr>
<tr>
<td>Yvonne Haskett</td>
</tr>
<tr>
<td>Chastina D. Hasty</td>
</tr>
<tr>
<td>Angel M. Hawkins</td>
</tr>
<tr>
<td>David E. Herring</td>
</tr>
<tr>
<td>Mary E. Hing-Hickman</td>
</tr>
<tr>
<td>Avis Hinton</td>
</tr>
<tr>
<td>Taichi C. Johnson</td>
</tr>
<tr>
<td>Johnnie Johnston</td>
</tr>
<tr>
<td>Joyce Kee</td>
</tr>
</tbody>
</table>

### Under $250 (Continued)

<table>
<thead>
<tr>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sylvia A. King</td>
</tr>
<tr>
<td>Keshia Lashley</td>
</tr>
<tr>
<td>Marilyn Lawrence</td>
</tr>
<tr>
<td>Jason Liddell</td>
</tr>
<tr>
<td>Monique R. Lynch</td>
</tr>
<tr>
<td>Sherita Mackey</td>
</tr>
<tr>
<td>Helen P. Massey</td>
</tr>
<tr>
<td>Bonita McInnis</td>
</tr>
<tr>
<td>Ronald J. McInnis</td>
</tr>
<tr>
<td>Cynthia Miles</td>
</tr>
<tr>
<td>Darmonique Mills</td>
</tr>
<tr>
<td>Romanza Minor</td>
</tr>
<tr>
<td>Candy R. Moore</td>
</tr>
<tr>
<td>Paul Moore</td>
</tr>
<tr>
<td>Stephanie Muir</td>
</tr>
<tr>
<td>Janet A Neeley-Johnson</td>
</tr>
<tr>
<td>Jovan Newby</td>
</tr>
<tr>
<td>Sharon Parker</td>
</tr>
<tr>
<td>Tikinesha Perkins</td>
</tr>
<tr>
<td>Sandra Pierce</td>
</tr>
<tr>
<td>Arleen D. Pinkston</td>
</tr>
<tr>
<td>Susan Pollack</td>
</tr>
<tr>
<td>Denise Quarles</td>
</tr>
<tr>
<td>Marquetta H. Reaves</td>
</tr>
<tr>
<td>CriAqua Ridley</td>
</tr>
<tr>
<td>Mary R Riley</td>
</tr>
<tr>
<td>Vonda Rogers</td>
</tr>
<tr>
<td>Theresa Roseborough</td>
</tr>
<tr>
<td>Ravyn Sample</td>
</tr>
<tr>
<td>Tycola Saunders</td>
</tr>
<tr>
<td>Carolyn Saunders-Williams</td>
</tr>
<tr>
<td>Olevia Smith</td>
</tr>
<tr>
<td>Virginia Snowden</td>
</tr>
<tr>
<td>James Tatem, Jr.</td>
</tr>
<tr>
<td>Steven Thames</td>
</tr>
<tr>
<td>Temika Thompson</td>
</tr>
<tr>
<td>Teria Uzzle</td>
</tr>
<tr>
<td>Furman Gresham Wall III</td>
</tr>
<tr>
<td>Annie M. Walker</td>
</tr>
<tr>
<td>Jamie Wallace</td>
</tr>
</tbody>
</table>

### $250-$499

<table>
<thead>
<tr>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Linda J. Martinbee</td>
</tr>
<tr>
<td>James White</td>
</tr>
<tr>
<td>Violet White</td>
</tr>
<tr>
<td>Brenda D. Wiggs</td>
</tr>
<tr>
<td>Chajuanda Wilds</td>
</tr>
<tr>
<td>Evelyn Williams</td>
</tr>
<tr>
<td>Ursula A. Williams</td>
</tr>
<tr>
<td>Jane Williams-McCray</td>
</tr>
<tr>
<td>Dr. DeLores Evelyn Wilson</td>
</tr>
<tr>
<td>Kim E. Wilson</td>
</tr>
<tr>
<td>Yvette V. Young</td>
</tr>
</tbody>
</table>

### $500-$1000

<table>
<thead>
<tr>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gloria S. Christensen</td>
</tr>
<tr>
<td>Mary Love Copeland</td>
</tr>
<tr>
<td>Clifford W Creech</td>
</tr>
<tr>
<td>Elizabeth Wells Shumadine</td>
</tr>
</tbody>
</table>

### $500-$1000

<table>
<thead>
<tr>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Toni Cacace-Beshears</td>
</tr>
<tr>
<td>Kevin D. Otey, Jr.</td>
</tr>
</tbody>
</table>
Friends and Partners
Administrative Offices

Toni Cacace-Beshears, MS.Ed
Chief Executive Officer

Kevin Otey, Jr., MPA
Chief Operating Officer

Susan Pollack, M.Ed
Curriculum & Program Director

Joy Blake, MBA, CPA
Controller

David Reece
Accounts Receivable & Information Systems

Sandra J. Norfleet
Executive Assistant Secretary to the Board

Bonita McInnis
Human Resources & Payroll Specialist

James Holmes
Director of Development

Beth Griner
Director
Community Training & Professional Development

Shannon Colby
Administrative Assistant III

Latrise Jordan
Administrative Assistant II

Infant Toddler Specialists

Christy John, MS.Ed (Left)
Rochelle Pleasant, MS.Ed

USDA—Child & Adult Care Food Program

Debbie Moore, MPH, RD
Coordinator

Kenesha Farmer
Administrative Assistant II

Facilities & Maintenance

Elijah Vaughan
Director

Jim White

David Christensen

Steve Thames
Children’s Harbor
Corporate Office
702 London Street
Portsmouth, VA 23704-2413
757-397-2981 (office)
757-397-1147 (fax)
info@childrensharbor.cc

Children’s Harbor
Chesapeake**
2400 Strawberry Lane
Chesapeake, VA 23324
757-543-4221
Senior Director: Regina Crawley
Center Director: Denise Quarles

Children’s Harbor
Ghent*
1900 Llewellyn Avenue
Norfolk, VA 23517
757-622-0900
Senior Director: Jason Liddell
Center Director: Tikinesha Perkins

Children’s Harbor
Olde Towne*
620 London Street
Portsmouth, VA 23704
757-397-2980
Senior Director: Quniana Futrell, MS.Ed
Center Director: Deateasha Smith

Children’s Harbor
Suffolk*
1020 Champions Way
Suffolk, VA 23435
757-483-2693
Senior Director: Theresa Roseborough
Center Director: Tracie Mack, MS.Ed

Office Hours
CH-Chesapeake: 6:15 a.m. to 6:00 p.m.
CH-Ghent: 6:15 a.m. to 6:00 p.m.
CH-Olde Towne: 6:00 a.m. to 6:00 p.m.
CH-Suffolk: 6:00 a.m. to 6:00 p.m.
Corporate Office: 8:30 a.m. to 5:00 p.m.

* Accredited by the National Academy of Early Childhood Programs
** Currently in self-study process for NAEYC accreditation.

Website: www.childrensharbor.cc
Facebook: Childrens Harbor Hampton Roads

Printing services provided by Fleet Printing Services, Inc.